

News Release

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Performance Vector PLUS delivers welcome return on operators' safety investment

Visuals can be downloaded at <http://www.gretemangroup.com/press/usaig/>

Sept. 17, 2013, NEW YORK, NY – USAIG, a leading international aviation insurance underwriter, now adds even more value to its coverages with Performance Vector PLUS. This individual good experience program returns a significant percentage of premium to business aviation operators who avoid losses while meeting meaningful safety standards.

Through Performance Vector PLUS, USAIG customers can earn good experience returns when they meet any of three safety standards during a policy year while also avoiding loss claims. Each standard met earns a 5 percent good experience return for a potential total return of 15 percent.

- Achieve and maintain IS-BAO registry – an internationally recognized safety standard.
- Ensure that all pilots successfully complete twice-yearly simulation-based training.
- Successfully implement an industry-recognized flight operations quality assurance (FOQA) program that covers all aircraft operated.

The Advantage of Safety Leadership

“Everyone wins with Performance Vector PLUS,” says Dave McKay, USAIG President and CEO. “First – and by far the most important – operators who meet these standards have clearly positioned themselves at the vanguard of business aviation safety practices. We win, too, because when our customers raise the bar on safety, everyone benefits.”

Customers earn welcome returns on their premiums while also qualifying for a customized package of benefits from USAIG that help advance their safety agendas. Those who meet all three Performance Vector PLUS standards become eligible for additional safety-related benefits.

- A copy of the Breiling Report on business aviation safety and accident data. For 50 years Robert Breiling Associates has been compiling data for this annual report, which serves as an invaluable, unmatched resource.
- A customized package of Performance Vector programs designed to minimize errors in aviation by emphasizing human factors. Performance Vector PLUS complements USAIG's Performance Vector safety initiative.

“Our customers have asked for an aviation insurance program that recognizes their commitment to remaining at the forefront of operational safety. We are delighted to bring them Performance Vector PLUS, which does just that,” McKay says.

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Learn More at NBAA and Online

Visit USAIG at the NBAA convention in Las Vegas from October 22 through 24, booth N5425. Meet USAIG's team of aviation insurance and safety experts, and take part in discussions about Performance Vector PLUS and USAIG's other safety initiatives. Check the Safety page at usaig.com regularly for details, and to learn about new training partners and programs.

Performance Vector PLUS NBAA Reception
3:00 p.m., Wednesday, Oct. 23
USAIG Booth N5425
Las Vegas Convention Center

About USAIG

United States Aircraft Insurance Group (USAIG) provides a full spectrum of coverage options for owners, operators, manufacturers and maintainers of corporate, private and commercial aircraft. In 1928, our founders –World War I pilots and businessmen David Beebe and Reed Chambers – saw the need for an insurance company that truly understood aviation. We remain a world aviation insurance leader delivering innovative, custom-tailored insurance products and services, including Performance Vector safety programs and Performance Vector PLUS good experience returns. United States Aviation Underwriters, Inc. manages USAIG, maintaining the industry's largest network of underwriting and field claims offices. USAU's wholly owned subsidiary, Toronto-based Canadian Aviation Insurance Managers manages the Canadian Aircraft Insurance Group insurance pool. USAIG is a subsidiary of General Re Corporation, a Berkshire Hathaway company. Follow us on Twitter @USAIG_CAIG and visit our website at usaig.com.

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